## **Target Market Determination – Term Deposit Account**

| Product       | Term Deposit   |
|---------------|--|
| Issuer        | Transport Mutual Credit Union ABN/ACN 78 087 650 600  AFSL/Australian Credit Licence 240718  |
| Date of TMD   | 05 October 2021  |
| Target Market | Description of target market   |
|               | <ul> <li>need the certainty of a fixed rate of interest on their savings</li> <li>do not need the ability to withdraw funds at call prior to maturity of the deposit</li> <li>need regular monthly income even if that means a lower rate of interest</li> <li>need to maximise interest receivable and will accept interest at maturity</li> </ul>  |
|               | Description of product, including key attributes   |
|               | This is a Term Deposit and the key features of this product are:   |
|               | <ul> <li>fixed interest rates for the selected term</li> <li>minimum \$1,000</li> <li>3 months to 24 months</li> <li>interest rate tiers as listed at <a href="https://www.transportmutual.com.au/quick-links/interest-rates/">https://www.transportmutual.com.au/quick-links/interest-rates/</a></li> <li>bonus interest paid to SMSF accounts</li> <li>interest monthly or on maturity</li> <li>automatic roll over available</li> </ul> |
| Distribution  | Distribution conditions  |
| Conditions    | This product is distributed by the issuer through the following channels:  • branches • call centres • online  Distribution conditions for this product include:  • ensuring that retail clients meet the eligibility requirements for the product • ensuring that distribution through branches and call centres is by appropriately trained staff  There are no other distributors for this product.                                     |
|               |  |

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## Review The review triggers that would reasonably suggest that the TMD is no longer **Triggers** appropriate include: a significant dealing of the product to consumers outside the target market occurs; a significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate; A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate; The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274. **Review Periods** First review date: 05 October 2022 Periodic reviews: Every 2 years after the initial review Distribution The following information must be provided to Transport Mutual Credit Union by Reporting distributors who engage in retail product distribution conduct in relation to this Requirements product: Type of information Description Reporting period Significant dealing(s) Date or date range of As soon as practicable, and in any case within the significant dealing(s) and 10 business days after description of the becoming aware significant dealing (eg, why it is not consistent with the TMD) Complaints Number of complaints Every 3 months Sales outside the target Number of sales Every 3 months market \$ value of sales Sales **inside** the target Number of sales Every 3 months

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\$ value of sales

market